

A background image of a bicycle, specifically the rear wheel and seat area, with a semi-transparent red overlay covering the middle portion of the image. The text is centered within this red area.

MVP HEALTHCARE: A COMMUNITY ORIENTED, REGIONAL HEALTHPLAN

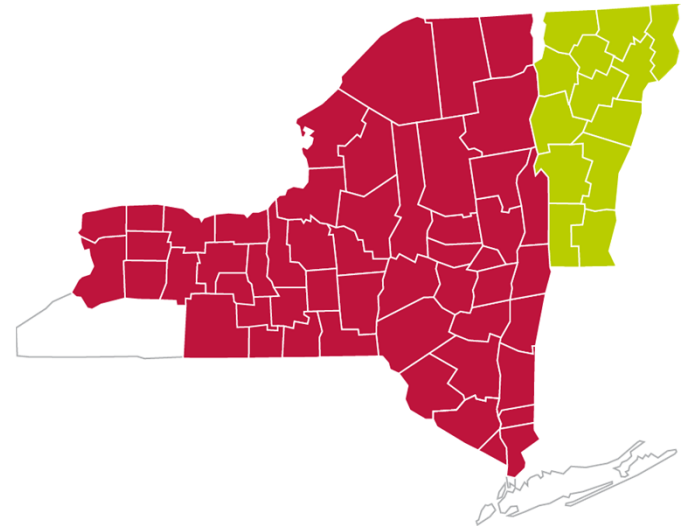
ABOUT MVP HEALTHCARE: VISION & MISSION

Why are we here? **Our Vision**

MVP Health Care[®], through *collaboration* and *innovation*, will create the healthiest communities in the United States.

What are we focused on? **Our Mission**

Improve health. Provide peace of mind.





ABOUT MVP: WHO WE ARE

30 years strong. Regional. Innovative. Not-for-profit.

Nationally recognized, not-for-profit health insurer, with headquarters in upstate New York and regional offices throughout New York and Vermont – **servicing the region for more than 30 years**

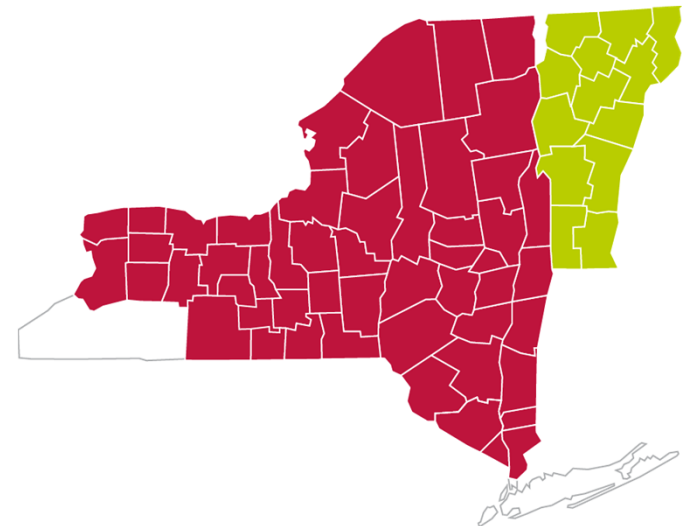
Providing health insurance solutions for over 25,000 employers, **servicing more than 613,000 members** and covering more than 100,000 Medicare retirees nationally

Partnering with more than **500,000 doctors, specialists, and hospitals** from coast to coast

Powered by the ideas and energy of more than **1,600 regional employees**

Providing **innovative, breakthrough products** with integrated wellness solutions

Supporting a nationwide network to ensure coast-to-coast access to high-quality physicians and hospitals



ABOUT MVP: WHO WE SERVE

30 years strong. Regional. Innovative. Not-for-profit.

Full product portfolio offering coverage options for every stage of life

Traditional Insured– Large group, small group

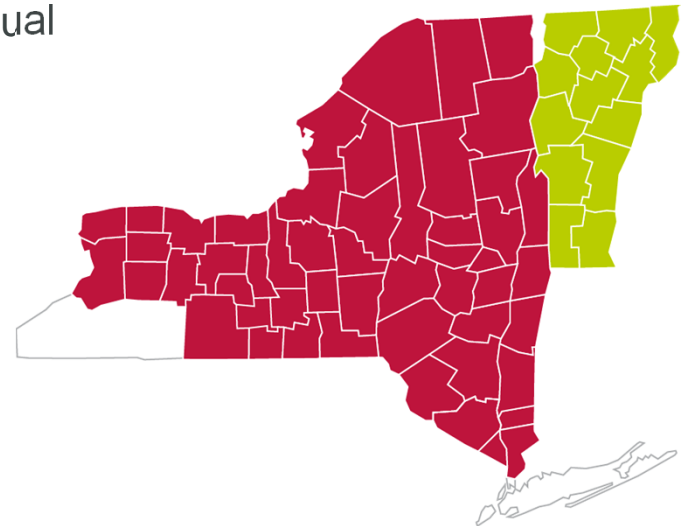
HMO – Large group, small group

Administrative Service Only (IBM, GE, Global Foundries)

Healthcare Exchanges – Small Group, Individual

Medicare Advantage

Managed Medicaid





IMPORTANCE OF LOCAL / REGIONAL FOCUS

“While national and state policies provide resources and help to structure markets that promote improvements in health system performance, **real and sustained progress hinges on engagement and collaborative action at the local level.**”

“Local health system performance is linked across all dimensions—with **better access to care associated with higher quality and better outcomes.**”



Source: Common Wealth Fund (www.commonwealthfund.org/Publications/Fund-Reports/2012/Mar/Local-Scorecard.aspx)